**SMAAT FINANCE** 

2022

# From DeFi Concept

Achieving \$1 Million Market Cap

### **PRESENTED TO**

Stakeholders and Investors

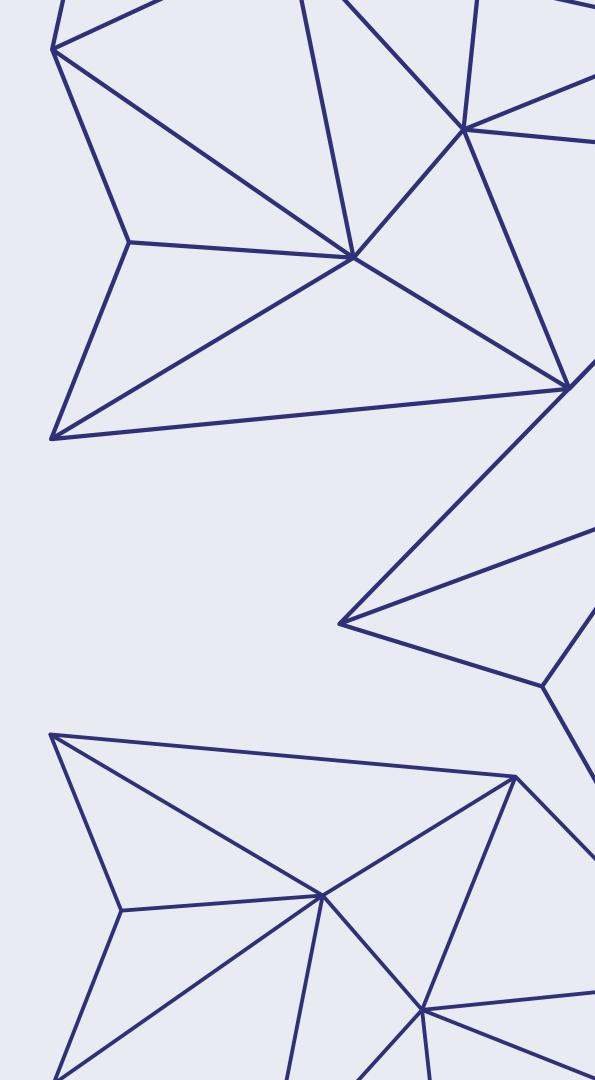
### PRESENTED BY

Digisperts Technology Company Limited



# EXECUTIVE SUMMARY

SMAAT Finance, a visionary startup in the Decentralized Finance (DeFi) sector, aimed to disrupt the complex world of crypto payments. They had a powerful idea but faced immense hurdles in building market trust, executing a successful token launch, and acquiring a critical mass of users. Digisperts Technology Company was engaged to architect and execute a full-funnel launch and growth strategy. We transformed their vision into a tangible product, culminating in a sold-out presale that raised \$50,000 in 72 hours and propelled the SMAAT Token to a \$1 million market capitalization within one month. More importantly, we established a thriving ecosystem and a robust technology platform that onboarded over 5,000 active users, positioning SMAAT Finance as a formidable new player in the DeFi space.





# The Client & The Challenge

# **Client Profile**

SMAAT Finance, an innovative FinTech startup poised to make crypto payments seamless, affordable, and accessible for a global audience through a real-time DeFi banking solution on the blockchain.

# **Market Position**

While the DeFi market was expanding rapidly, it was also saturated with projects vying for user attention. SMAAT needed to cut through the noise with a clear value proposition and a flawless technical execution.





# The Core Challenge

01

**Building Credibility & Trust** 

In a market wary of scams and unfulfilled promises, establishing legitimacy from day one was paramount 02

**Driving Rapid User Adoption** 

A crypto project's value is tied to its community. SMAAT needed to quickly attract a large and engaged user base to ensure liquidity and network effect.

03

Navigating a Complex Launch

The technical and marketing complexities of a token launch, from smart contract deployment to exchange listing, required expert execution to avoid costly errors.



# Our Strategic Solution: The Launch & Scale Blueprint



# **Smaat Finance**

Making Crypto payment seamless, easy, cheap and accessible.

We aims to disrupt the financial system by providing real-time banking (DEFI) solution on the blockchain.

WHITEPAPER →

BUY TOKEN NOW  $\rightarrow$ 



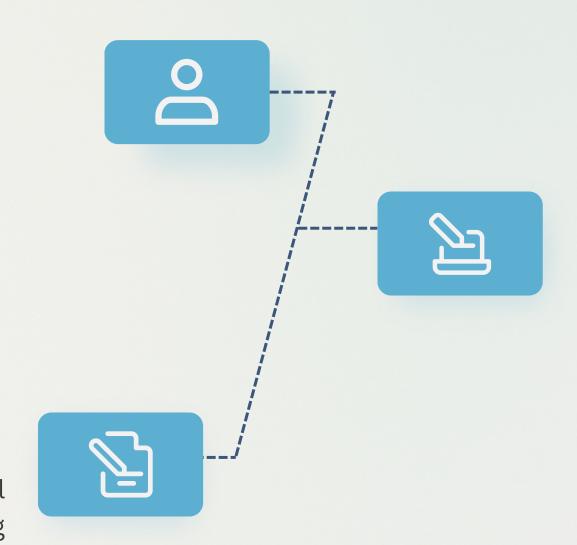
# WE DEVELOPED A COMPREHENSIVE GO-TO-MARKET STRATEGY DESIGNED TO BUILD MOMENTUM, DRIVE ADOPTION, AND CREATE SUSTAINABLE, LONG-TERM VALUE. OUR APPROACH WAS CENTERED ON THREE STRATEGIC PILLARS

# Foundational Technology & Brand Narrative

We built the bedrock of the project. This included deploying a secure BEP-20 smart contract for the SMAAT Token, developing a professional and intuitive website to serve as their central hub, and crafting a compelling whitepaper that clearly articulated their vision, tokenomics, and roadmap.

# High-Impact Go-To-Market Campaign

To generate massive buzz and ensure a successful launch, we orchestrated a multi-channel marketing blitz. This included a strategic presale event to secure early funding and an aggressive airdrop campaign that rewarded early supporters. We drove viral marketing through targeted social media campaigns and secured a coveted listing on CoinGecko, placing SMAAT Finance in front of millions of active crypto traders on day one.



# Long-Term Ecosystem & Community Growth

We understood that a successful launch was just the beginning. We implemented the infrastructure for long-term growth by launching yield farming and staking pools, which incentivized users to hold the SMAAT token and provide liquidity. This strategy was designed to reduce selling pressure and foster a loyal community of investors and users who were deeply integrated into the SMAAT ecosystem.



# Measurable Outcomes & Return on Investment (ROI)

# Our data-driven strategy delivered exceptional and quantifiable results at every stage

# **Immediate Impact (First 30 Days)**



# **Record-Breaking Presale**

The presale event sold out, raising \$50,000 in just 72 hours, exceeding the initial target by 150%.



# **Explosive Market Cap Growth**

Upon listing on PancakeSwap, the SMAAT token achieved a \$1 Million market capitalization within the first 30 days.



# **Massive User Acquisition**

The airdrop and viral marketing campaigns resulted in over 1,000 unique wallet addresses joining the community before the public launch.

# Key Metrics



Understanding the client and the challenges faced.

\$50,000

### **Presale**

Reflects growth in investor confidence.

\$1,000,000

## **Market Cap Achieved**

Demonstrates success of the strategy employed.

# Implementation Roadmap

Our partnership was structured in clear, strategic phases, aligning with the client's ambitious roadmap.



### **Foundation & Strategy**

We focused on building the core assets. This included deploying the token's smart contract, creating the website and whitepaper, and establishing all social media channels to begin building an initial audience.

### **Launch & Community Onboarding**

This phase was dedicated to execution. We launched the viral marketing, airdrop, and presale campaigns, culminating in the successful token listing on PancakeSwap and CoinGecko.

### **Ecosystem Expansion & Optimization**

With a successful launch secured, we shifted focus to long-term growth. We rolled out the yield farming and staking platforms and began development on the SMAAT mobile wallet and payment gateway, continuously optimizing the user experience to retain and grow the community.



# Reach out to us for any questions.

info@digisperts.com

Instagram @digisperts

Website

https://www.digisperts.com